

# FAST FOOD & SNACKS INDUSTRY GUIDE

Updated 29<sup>th</sup> Jan 2012



## Directories

**Retail Butchers Yearbook & Directory 2012** (Yandell Publishing Limited) [(B) DIR 338.664902541 BUS]

Guide for the retail butcher. Gives contact details of relevant associations and product suppliers. Consists of many articles covering trade bodies, wholesaling, recipes, shop refitting & refurbishment, butcher profiles etc.

**Allureds Flavor and Fragrance Materials 2011** (Allured Publishing Corporation) [(B) DIR 664.5 BUS]

Worldwide reference list of materials used in compounding flavours and fragrances. Alphabetical listing of flavour & fragrance materials. Gives suppliers of materials.

**The BFBi Directory 2011-2012** (The Brewing Food & Beverage Industry Suppliers Association) [(B) DIR 338.47663 BUS]

Industry handbook listing worldwide suppliers of products & services for the brewing, food & beverage industry.

**Binsteds Bottling Directory (also incorporating - Food Packer & Processor Directory) 2011** (Binsted Publications Ltd) [(B) DIR 338.766302541 BUS]

Listings of beverage producers, packers and marketers, trade associations, contract bottlers and packers, ingredients and machinery suppliers.

**Speciality Food Directory 2011-2012 (2011)** (Aceville Publications Ltd) [(B) DIR 664.002941 BUS]

Guide to companies supplying speciality and delicatessen food. Includes baking, confectionery, ready meals, snack foods, drinks etc.

**Who's Who in Meat 2011** (William Reed Business Media Ltd) [(B) DIR 338.47664900941 BUS]

Directory for the international meat and poultry industry. Lists useful government and environmental departments, trade and professional associations, importers, exporters and wholesalers. Also gives suppliers of ingredients, machinery and equipment.

**British Baker: Business Directory 2010** (William Reed Business Media Ltd)

[(B) DIR 338.476647520941 BUS]

Company index of suppliers of ingredients, packaging and processing equipment for the UK baking industry. Includes contacts for bakery associations.

**Food & Beverage Market Place : Volume 1, 2 & 3 [9th edition] 2010** (Grey House Publishing)

[(B) DIR 338.761664002573 BUS]

Three volumes that cover food & beverage manufacturers, equipment supplies & services, brokers, importers and exporters, transportation firms, warehouse companies, wholesalers and distributors for the food industry. Includes product categories, company profiles, brand and company index.

**Food Master [www.foodmaster.com] 2010** (BNP Media) [(B) DIR 381.45681766402573 BUS]

Comprehensive directory of suppliers and products for the food industry; covering ingredients, R&D services and equipment.

**The Grocer: Directory of Manufacturers & Suppliers 2010** (William Reed Business Media Ltd)

[(B) DIR 380.1456402541 BUS]

Directory of food & drink manufacturers and suppliers; also has a list of food & drink products and a brand index.

**Guide to Chinese Restaurants & Food Retailers in the UK [1st Edition] 2010** (DEFRA)

[(B) DIR 641.5951094105 BUS]

Gives names and contact details of Chinese restaurants in London, Birmingham, Manchester, Liverpool, Newcastle and Sheffield.

**International Sandwich Snack News: Annual Trade Directory 2010** (J & M Group)

[(B) DIR 338.47664602941 BUS]

Guide to companies and services in the convenience food industry.

**Food from Britain: Buyers Guide 2009** (Pinpoint Publishing) [(B) DIR 382.45641302541 BUS]

Lists UK food exporters alphabetically and by product. Includes a brands index and UK food information services.

**Frozen & Chilled Foods Year Book 2009-2010 (2009)** (Sherwin Publications Ltd)

[(B) DIR 338.766402850941 BUS]

Buyers guide for the frozen and chilled foods industry. Gives an alphabetical list of companies with suppliers of catering and retail products

**Kennedys Directory of Confectionery Manufacturers and Buyers 2009** (Kennedys Publications Ltd)

[(B) DIR 338.7664153025 BUS]

International buyers guide to confectionery and snack products. Lists confectionery manufacturers and buyers alphabetically by country giving contact details.

## Market Research & Statistics

**Coffee and Sandwich Shops 2012** (Key Note) [Alphabetical sequence BIPC]

Reviews the major branded coffee and sandwich shops in the UK (and ROI) in relation to competition from small chains, independent operators and in-store facilities of other retailers (department stores, supermarkets, book shops etc). Gives a PEST analysis, consumer dynamics, market forecasts etc.

**Snack foods 2012** (Key Note) [Alphabetical sequence BIPC]

Analysis of current trends, issues and market size for the different fast food and snack foods sectors. Includes market definition and size, an industry background, SWOT analysis, buying behaviour, current issues & forecasts and an analysis of the key players and brand strategies.

**100% Home Delivery/Takeaway in the United Kingdom 2011** (Euromonitor) [Available onsite via electronic sources]

Short report covers the delivery and takeaway market in the UK not the sit in restaurants market. Highlights the key players and competitors and includes current trends and future prospects.

**Automatic Vending 2011** (Key Note) [Alphabetical sequence BIPC]

Report covering the 3 areas of vending machines; refreshments, cigarettes, other products (cameras, newspapers, stationery goods etc). Includes an industry background, market trends, a SWOT analysis, forecasts, company profiles etc.

**Biscuits & cakes 2011** (Key Note) [Alphabetical sequence BIPC]

Focuses on the retail market for biscuits and ambient cakes. Includes market definition, market size, industry background, competitor analysis, brand strategy, SWOT analysis, current issues & forecasts, plus consumer buying behaviour.

**Cafés/Bars in the United Kingdom 2011** (Euromonitor) [Available onsite via electronic sources]

Short report outlining current trends, main players and future prospects within the industry.

**Canned Foods 2011** (Key Note) [Alphabetical sequence BIPC]

Examines the eight main sectors of the UK canned food market. Gives an industry background, consumer trends with a market size and definition, a SWOT analysis, company profiles with brand strategies and competitor analysis, current issues and forecasts.

**Confectionery 2011** (Key Note) [Alphabetical sequence BIPC]

Examines the UK market for chocolate and sugar confectionery. Covers market trends and buying behaviour, current issues and forecasts, company profiles with brand strategies and competitor analysis. Includes a sector SWOT analysis and global market trends.

**Confectionery Manufacturers 2011** (Key Note: Business Ratio Report) [Alphabetical sequence BIPC]

Gives detailed profiles of the major UK players within confectionery manufacturing with profit & loss, balance sheets and comparative performance. Gives a basic industry profile and overview.

**Consumer Foodservice in the United Kingdom 2011** (Euromonitor) [Available onsite via electronic sources]

Covers the economic recession on the UK Foodservice market. Covers key trends and developments such as discount vouchers, healthy eating, ethical eating etc.

**Fast Food & Home Delivery Outlets 2011** (Key Note) [Alphabetical sequence BIPC]

Analysis of current trends, issues and market sizes for the different fast food sectors. Covers trade associations, competitor analysis, brand strategy, buying behaviour etc.

**Fast Food in the United Kingdom 2011** (Euromonitor) [Available onsite via electronic sources]

Covers the trends, prospects and key players in the UK Fast Food industry. Gives statistics by category breakdown - burgers, chicken, pizza etc. and also by brand share in the total chained fast food restaurants.

**Future Directions in Confectionery 2011** (Business Insights) [Available onsite via electronic sources]

This report explores market drivers, key trends, and innovations. It also analyzes market data on the growth of the confectionary market in developed and emerging economies.

**Ice Creams & Frozen Desserts 2011** (Key Note) [Alphabetical sequence BIPC]

Includes company profiles and brand strategy, a SWOT analysis and an industry background. Covers buying behaviour, market size & definition, current issues and forecasts.

**Meat & Meat Products 2011** (Key Note) [Alphabetical sequence BIPC]

Gives an industry background, SWOT analysis, consumer trends, market size and definition. Considers current issues and future forecasts with profiles of the major market players.

**Ready Meals 2011** (Key Note) [Alphabetical sequence BIPC]

Examines the UK ready meals market which comprises chilled and frozen ready meals. Gives a market definition and size, SWOT analysis, industry background, competitor analysis, brand strategy, current issues and future forecasts etc.

**Restaurants 2011** (Key Note) [Alphabetical sequence BIPC]

Market review of the UK Restaurant industry, identifying key players in the industry, market share, trends, future challenges for the future, forecast and a review of the global situation of the industry.

**Fast Food Industry Profile: United Kingdom / Europe / Global 2010** (Business Source Complete (EBSCO)) [Available onsite via electronic sources]

Gives a summary of the industry with market overview, value and segmentation plus key player and competitor analysis, includes market forecasts.

**Food Industry 2010** (Key Note) [Alphabetical sequence BIPC]

Gives an industry overview of the 5 main food sectors: Meat, Fish, Fruit & Vegetables, Dairy Products, Bread, Cakes, Biscuits & Cereals. Includes a PEST and competitor analysis.

**The Future of Convenience Retailing in Europe 2010** (Verdict) [Available onsite via electronic sources]

Report covering convenience stores and convenience retailing in general. Contains a section on cooking and eating habits in relation to convenience covering areas such as: trends towards convenience, skipping meals, food to go, time spent on food preparation, choice of fast foods, healthy eating attitudes etc.

**The Future of Premium, Ethical and Healthy Snacks 2010** (Business Insights) [Available onsite via electronic sources]

Analysis of the international specialist snack market covering market drivers, growth opportunities, innovation & NPD, key trends and product examples (functional snacks, wellness snacks, weight management snacks etc).

**Innovations in Ready Meals 2010** (Business Insights) [Available onsite via electronic sources]

Summary of innovative and novel ready meals launched globally between 2006 and 2009. Also covers emerging market trends & drivers, innovation & NPD, growth opportunities etc.

**Innovation in Savory Snacks 2010** (Business Insights) [Available onsite via electronic sources]

Global report covering the main market drivers such as health considerations (reduced sugar, salt, fat), growth opportunities, innovation & NPD, key trends etc. on the international savoury snack market.

**Sweet and Salty Snacks 2010** (Key Note) [Alphabetical sequence BIPC]

Gives a market definition and a detailed market analysis. Covers advertising, labelling, distribution, consumer dynamics, manufacturers and suppliers. Includes a PEST analysis and a future outlook.

**The Top 10 Confectionery Companies 2010** (Business Insights) [Available onsite via electronic sources]

Gives a global overview of the confectionery market and includes market forecasts. Covers the developments, drivers, consumer trends, etc that the top 10 confectionery companies worldwide have adapted and gives profiles of the major players.

## **Eating Out In The UK 2009** (Allegra Strategies) [(B) MKT 338.47647951 BUS]

Comprehensive analysis of the informal eating out market in the UK covering market definition, size & segmentation, market history & evolution, consumer insights, trends and forecasts.

## **Small Business Help / Business Start-Up Information**

### **COBRA: Complete Reference Advisor**

Fact sheets for small businesses in PDF format – available online in the Business & IP Centre

**Business Opportunity Profiles:** Practical fact sheets detailing how to start and run particular businesses. Includes information on necessary skills, qualifications, market & trading issues, legislation and lists other sources of information and advice.

Cake Shop	2010	BOP563
Café	2010	BOP516
Chocolatier	2010	BOP279
Coffee Shop	2010	BOP391
Fast Food Takeaway	2010	BOP085
Fish & Chips Shop	2010	BOP165
Homemade Cake, Sweet & Biscuit Producer	2010	BOP141
Ice Cream Van	2012	BOP129
Mobile Takeaway	2010	BOP086
Restaurant	2010	BOPO21
Sandwich Shop	2010	BOP140
Speciality Cake Maker	2010	BOP346
Sweet Shop	2011	BOP462
Tea Room	2010	BOP087

### **UK Market Synopsis:**

Eating Out	2010	SYN009
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### **Related Legal Regulations**

Food Hygiene (England) Regulations 2006	LEG511
Food Labelling Regulations 1996	LEG054
Food Safety Act 1990	LEG004
General Food Regulations 2004	LEG473

## **Small Business Help Section / BIPC1**

Open access books in the Business & Intellectual Property Centre

### **How To Start And Run Your Own Restaurant** by Carol Godsmark (How To Books, Oxford, 2005) [(B) SBH BUS 647.95068 GOD]

How to start and run a successful restaurant. Covers business and financial planning, planning, designing & equipping the restaurant and kitchen, health and standards, planning the menu, choosing suppliers, marketing the business. With tips from successful restaurateurs.

### **Starting And Running A Sandwich-Coffee Bar** by Stephen Miller (How To Books, Oxford, 2006) [(B) SBH BUS 658.0220941 MIL]

An 'insiders' guide to setting up and running a successful Sandwich/Coffee bar. Practical information on image & branding, location, tax, health & safety, fitting & furnishings, marketing etc.

### **Starting Your Own Restaurant** by Sara Rizk (Crimson, 2008) [(B) SBH BUS647.95068 RIZ]

Comprehensive step by step guide to starting a restaurant and making it a success. Covers finding and furnishing premises, licenses required, finding good suppliers, managing restaurant staff, attracting customers etc. With practical advice from successful restaurateurs.

**The Coffee Boys' Step By Step Guide To Setting Up And Managing Your Own Coffee Bar** by John Richardson and Hugh Gilmartin (How To Books, Oxford, 2010) [(B) SBH BUS 647.950681 RIC]  
Practical information from experienced entrepreneurs including creating quality products, attracting, training & retaining excellent staff, making a profit. Gives advice on location, raising finance and devising a clear marketing plan.

**Anyone Can Do It** by Sahar and Bobby Hashemi (Capstone, 2004) [(B) SBH BUS 658.4210941 HAS]  
From the founders of Coffee Republic, gives advice on starting and running a business in general with chapters covering ideas, market research, business plans, raising finance, implementation and growth.

**Wake Up And Smell The Profit: 52 Guaranteed Ways To Make More Money In Your Coffee Business** by John Richardson and Hugh Gilmartin (How To Books, 2008) [(B) SBH BUS 647.95068 RIC]

52 practical hints, tips and tricks to help improve a coffee business. Save money, make money, gain loyal customers.

## Trade Magazines & Newsletters

**Biscuit World** (Crier Media Group Ltd) [(P) HT 910 - E(5) Science 2]  
Company, country, product & market news. Covers biscuits, cookies, crackers, wafers & crispbreads. Includes: processing machinery (eg ovens) & packaging. News about exhibitions etc  
<http://www.biscuitonline.com>

**British Baker** (William Reed) [(P) HT 75 - E(8) Science 2 pre 2010. 2010 onwards available from Business Source Complete (EBSCO) available onsite via electronic sources]  
This is a fortnightly trade magazine covering the bakery industry throughout the UK. Features news, product reviews and market insights.  
<http://www.bakeryinfo.co.uk>

**Café Culture** (J&M Group) [(P) HR 850 - E(4) Science 2]  
Trade publication aimed at independent cafés and features event and supplier directories.  
<http://www.cafeculturemagazine.co.uk>

**Cake Craft & Decoration** (Anglo American Media) [ZK.9.b.14891 Humanities - Must be ordered using Explore the British Library]  
Monthly magazine containing news and features on the latest techniques and trends in cake decorating.  
<http://www.cake-craft.com>

**Caterer and Hotelkeeper** (Reed Business Information) [(P) HP 62 - E(2) Science 2]  
Trade publication aimed at restaurant managers, chefs, hotel owners and others in the hospitality industry. Covers catering equipment, company news, trends in foods & drink, foodservice, suppliers, profiles, job adverts, restaurants & hotels for sale.  
<http://www.catererandhotelkeeper.com>

**Confectionery Production** (Bell Publishing) [(P) HT25 - E(1) Science 2]  
Magazine for the global confectionery, chocolate, bakery and ice cream industries. Includes directory of plant, equipment, ingredients and packaging materials.

**Convenience Store** (William Reed) [(P) AL 936 - E(2) BUS]  
Covers industry and business news, products, NPD, jobs, events etc. related to the food, drink and other products sold from convenience stores.  
<http://www.foodmanufacture.co.uk>

**European Baker** (EMAP) [(P) HT 75 - E(21) Science 2]

For craft and industrial bakers across Europe. Covers NPD, new technology, news and scientific analysis of new bakery technology. Buyers guide included.

**Fish & Chips and fast food** (DMG World Media) [ZK.9.d.742 Humanities - Must be ordered using Explore the British Library]

Trade magazine for fish and chip shops and fast food outlets. Includes catering equipment, fryers, cooking oil, refrigerators, burger bars, kebabs, fried chicken soft drinks, disposables, pies, sausages, pastry products, new products etc.

**Fish Friers Review** (NFFF) [(P) HR 16 – E(2) Science 2]

Journal of the National Federation of Fish Friers. Covers the fish & chip shop trade, including fish restaurants, frying & catering equipment, potatoes etc. Carries adverts for businesses for sale with news and comment, with a regular feature on legislative matters.

**Kennedy's Confection** (Kennedy's Publications Ltd) [(P) HT 25 - E(14) Science 2]

Trade magazine covering sweets, chocolate, bubble gum, candy, biscuits, mints, snacks, packaging & branding, manufacturing & processing plant & machinery. Includes new technology & trends. Extensive directory and country profiles.

**Pizza Pasta & Italian Food Magazine** (J&M Group) [(P) HP 173 – E(19) Science 2]

Journal of the Pizza & Pasta Association. News on people and products in the industry with features on franchising, food safety, company profiles etc.

**International Sandwich & Snack News** (J&M Group/The British Sandwich Association) [(P) HQ 91 – E(22) Science 2]

News and comment on food trends, food hygiene and new products. Includes suppliers directory etc. <http://www.sandwich.org.uk>

**Snacks Magazine** (Quarterly) [(P) HQ 91 – E(20) Science 2]

Journal of the European Snacks Association. New product news, technology review, product licensing, savoury and sweet snacks. crisps, nuts, popcorn, ethnic snacks, regulations, market profiles etc. Detailed buyers guide for Europe. <http://www.esa.org.uk>

**Tandoori Magazine** (Subcontinent Publishing) [ZK.9.b.20027 Humanities - Must be ordered using Explore the British Library] Trade magazine for the UK's curry industry. [www.tandoorimagazine.com](http://www.tandoorimagazine.com)

**Tea and Coffee Trade Journal** (Lockwood) [(P) HR 82 - E(1) Science 2]

This is a publication that features new products and news for the tea and coffee industries. Website: [www.teaandcoffee.net](http://www.teaandcoffee.net)

## Internet Sources

### The Beverage Standards Association

Trade association for suppliers and retailers in the beverage industry, including coffee shops. It provides news, information and a directory relevant to coffee shop owners. Tel: (01364) 645761 <http://www.beveragestandardsassociation.co.uk>

### The British Hospitality Association

Represents businesses involved in the hospitality trade and incorporates the Restaurant Association. Tel: (020) 7404 7744 <http://www.bha.org.uk>

### **The British Sandwich Association**

Represents businesses in the sandwich industry, providing news, events and a supplier directory.

Tel: (01291) 636338

<http://www.sandwich.org.uk>

### **The Café Society**

Membership-based organisation for businesses that operate in the café market. Provides a few basic fact sheets but gives a suppliers directory.

Tel: (01291) 636331

<http://www.cafesociety.org.uk>

[http://www.cafeculturemagazine.co.uk/supplier\\_directory/index.shtml](http://www.cafeculturemagazine.co.uk/supplier_directory/index.shtml)

### **Caterer and Hotelkeeper**

An online portal that provides news and features from the restaurant, takeaway, café and hotel sectors. Provides news, recipes and a directory of products and services.

<http://www.caterersearch.com>

### **Essentially Catering**

Magazine distributed to pubs, cafés, restaurants, fish and chip shops and fast food outlets, providing industry and business news, profiles of caterers, licensing issues, marketing tips and advice on health and safety. Website gives free news and articles about the industry.

<http://www.essentiallycatering.co.uk>

### **The European Snacks Association**

Concerned with the development and improvement of potato chips, edible nuts and snack food products in Europe.

<http://www.esa.org.uk>

### **The Food and Drink Federation**

A membership association for the food and drink industry, including chocolatiers. It provides industry updates, information and guidance for its members.

Tel: (020) 7836 2460

<http://www.fdf.org.uk>

### **The Food Standards Agency**

An independent Government department that provides businesses with news, reports, guidance and information in relation to food safety.

Tel: (020) 7276 8829

<http://www.food.gov.uk>

### **The Ice Cream Alliance (ICA)**

The trade association for the ice cream sector. It provides advice on obtaining equipment, ice cream brands, new technology and developments in the sector.

Tel: (01332) 203333

<http://www.ice-cream.org>

### **The International Cocoa Organisation (ICCO)**

Gives an analysis of the world cocoa market. Reviews recent developments in the market with long term trends and forecasts.

Tel: (020) 7421 5500

<http://www.icco.org>

### **Just Food**

A website providing access to reports, news and event information from all sectors of the food industry. Includes an international directory of products & suppliers.

<http://www.just-food.com>

**National Federation of Fish Fryers (NFFF)**

Represents fish and chip shop proprietors and offers trade training courses specially designed for new entrants to the trade

Tel: (0113) 230 7044

<http://www.federationoffishfriers.co.uk/>

**The Nationwide Caterers' Association (NCASS)**

A trade association for both static and mobile caterers. With news and fact sheets on various topics including starting up (takeaway, sandwich van, fish & chip shop etc), insurance, training, VAT etc. With catering contacts.

Tel: (0121) 603 2524

<http://www.ncass.org.uk>

**Pizza, Pasta & Italian Food Association**

The trade association for pizza, pasta and Italian food businesses. Offers a range of member benefits including a regular magazine and free access to a legal helpline. Features a free online directory of suppliers of relevant products and services within the industry.

Tel: (01291) 636338

<http://www.papa.org.uk/index.shtml>

**Big Hospitality (Formerly Restaurant Magazine)**

This is a trade publication aimed at owners and managers of restaurants that features trade news, updates and reviews.

<http://www.bighospitality.co.uk/default.aspx?page=restaurantmagazine>

**Seafish**

The UK's seafood body. It works on a cross-industry level with fishermen, processors, wholesalers, seafood farmers, fish friers, caterers and retailers. Gives latest news, policy reforms, nutrition information, recipes etc.

Tel: (01472) 252300

<http://www.seafish.org>

**The UK Tea Council**

Runs the Tea Guild (a membership association for tea rooms and parlours) and provides information on tea consumption in the UK and includes a directory of suppliers.

Tel: (020) 7371 7787

<http://www.tea.co.uk>

Note: every effort has been taken to ensure to ensure the accuracy of the information contained in this document, however some recently acquired items may since have been added to the collection. Please ask for help at the enquiry desk or check the catalogue for more details.



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