

# FROZEN, CHILLED & READY MADE FOODS INDUSTRY GUIDE

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## Directories

**Quick Frozen Foods Annual Directory & Buyers Guide** (Saul Beck Publication, 2009) [BUS DIR 338.7664028502573]

Directory of processors, products, brand names, refrigerated transport, warehouses and suppliers in the United States.

**Judge's Food Processors North America** (Edward E. Judge & Sons, 2008) [BUS DIR 381.456413097]  
An American alphabetical company directory with factory details. Can be searched geographically or by product.

**The Almanac of the Canning, Freezing and Preserving Industries** (The Food Institute, 2007) [BUS DIR 664.0280973]

A collection of law and regulations for the American food processing industry. Also includes agricultural production statistics for fresh fruit and vegetables, and production statistics for frozen fish, fruit and vegetable products. Some international trade information is included.

**American Frozen Food Institute Membership Directory and Buyer's Guide** (America Frozen Food Institute, 2006) [BUS DIR 664.0285302573]

A directory of the Association's members, associate members, and affiliates, including processors, service providers, transportation, and packaging and equipment suppliers. Also includes lists of companies by goods or service and an alphabetical list of individual contacts.

**Frozen and Chilled Foods Europe Yearbook 2002-2003** (DMG World Media, 2002) [(B) AA 675 BUS]

Directory of companies involved in the frozen and chilled foods industry in Europe. This includes processors, agents and their products, wholesaler's guide, logistics, equipment and freezer centres. Also has useful market data.

**Frozen & Chilled International Directory 2002-2003** (Global Media Publishing Ltd, 2002) [(B) AA 675 BUS]

Worldwide directory of the "temperature-controlled food" industry with contact details of companies in alphabetical order and lists by country and product. Covers foods, packaging, and machinery.

## How-To Guides

**Ice Cream Retailer** (COBRA, 2007) [available onsite via electronic sources]

A detailed article on how to start and run a business selling ice cream, including information on necessary skills and talents, customers, competitors, market trends, promotion, start up costs, legal issues, and other sources of information and advice.

**Speciality Yoghurt, Ice Cream and Dessert Maker** (COBRA, 2007) [available onsite via electronic sources]

A short information sheet on how to start and run a business making ice cream, with details on the concept, the market, necessary things to consider, and sources of information and advice.

## Market Research & Statistics

**Business Ratio Report: Frozen Food Distributors** (Key Note, 2009) [BUS MKT 381.4566402853]

Detailed league tables of companies in the sector arranged by various mainly financial factors.

**Business Ratio Report: Frozen Food Producers** (Key Note, 2009) [BUS MKT 338.436640853]

Detailed league tables of companies in the sector by various mainly financial factors, including average values for companies in specific subsectors.

**Financial Survey Report: The Frozen Food Industry** (Key Note, 2009) [BUS MKT 338.436640285]

Contact details and detailed financial information for around six hundred quoted and unquoted companies in the frozen food industry.

**Ice Cream – United Kingdom** (Euromonitor, 2009) [available onsite via electronic sources]

The report describes current trends, market value by sector, market shares, new product developments, forecasts and distribution modes.

**Ice Creams & Frozen Desserts Market Report Plus** (Key Note, 2009) [available onsite via electronic sources]

This report describes the market for ice creams and frozen desserts. It includes information on general market trends, market size by sector, distribution, significant companies, brand strategies, a SWOT analysis, customer behaviour, current issues, the global situation, and forecasts for the future.

**Chilled & Deli Food in the United Kingdom** (Datamonitor, 2008) [available onsite via electronic sources]

This short and concentrated report includes information on market volume and value by segment, the UK market as a portion of the European market, market shares, major companies, distribution channels and forecasts. There is also a Five Forces analysis on competition in the market.

**Chilled Foods: Market Report Plus** (Key Note, 2008) [BUS MKT 338.476640285094, also available onsite via electronic sources]

This report describes the market for chilled foods, including both prepared dishes and basic foodstuffs. It includes information on general market trends, market size by sector, distribution, significant companies, brand strategies, a SWOT analysis, customer behaviour, current issues, the global situation, and forecasts for the future.

**Frozen Food in the United Kingdom** (Datamonitor, 2008) [available onsite via electronic sources]  
This short and concentrated report includes information on market volume and value by segment, the UK market as a portion of the European market, market shares, major companies, distribution channels and forecasts. There is also a Five Forces analysis on competition in the market.

**Frozen Foods** (Key Note, 2008) [BUS MKT 381.45664028530941, also available onsite via electronic sources]  
General overview of the industry: the market definition, market size, industry background, competitor analysis, SWOT analysis, buying behaviour, current issues, company profiles, global market developments and future forecast

**Future Convenience Food And Drinks** (Business Insights, 2008) [available onsite via electronic sources]  
A discursive report on current developments in the worldwide convenience food market. Key issues are identified as speed of preparation, portability, health, indulgence, and sustainability of packaging. New products are described and recommendations for the future given.

**Ice Cream in the United Kingdom** (Datamonitor, 2008) [available onsite via electronic sources]  
This short and concentrated report includes information on market volume and value by segment, the UK market as a portion of the European market, market shares, major companies, distribution channels and forecasts. A Five Forces analysis of competition in the industry is included.

**Innovation and NPD in Ready Meals** (Business Insights., 2008) [available onsite via electronic sources]  
A discursive report on the worldwide ready meals market, including market values and company market shares by continent. Recent trends in new products are summarised, with key trends identified as convenience, health, indulgence, and ethical products. Recommendations for the future are given.

**Product Sales and Trade PRA 15110 Production & Preserving of Meat 2007** (National Statistics, 2008) [available free from the public internet at [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRA-20070/PRA15110\\_20070.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRA-20070/PRA15110_20070.pdf)]  
A government report on the sales of various types of meat products, including frozen meat, in the UK by value and by number of items. Also includes statistics for imports and exports to and from the European Union and the rest of the world. Available free online via any internet-connected computer.

**Product Sales and Trade PRA 15120 Production & Preserving of Poultry Meat 2007** (National Statistics, 2008) [available free from the public internet at [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRA-20070/PRA15120\\_20070.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRA-20070/PRA15120_20070.pdf)]  
A government report on the sales of various types of poultry, including frozen meat, in the UK by value and by number of items. Also includes statistics for imports and exports to and from the European Union and the rest of the world. Available free online via any internet-connected computer.

**Product Sales and Trade PRA 15200 Processing & Preserving of Fish & Fish Products 2007** (National Statistics, 2008) [available free from the public internet at [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRA-20070/PRA15200\\_20070.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRA-20070/PRA15200_20070.pdf)]  
A government report on the sales of various types of fish, including frozen fish, in the UK by value and by number of items. Also includes statistics for imports and exports to and from the European Union and the rest of the world. Available free online via any internet-connected computer.

**Product Sales and Trade PRA 15310 Processing & Preserving of Potatoes 2007** (National Statistics, 2008) [available free from the public internet at [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRA-20070/PRA15310\\_20070.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRA-20070/PRA15310_20070.pdf)]

A government report on the sales of various types of potato products, in the UK by value and by number of items. Also includes statistics for imports and exports to and from the European Union and the rest of the world. Available free online via any internet-connected computer.

**Product Sales and Trade PRA 15330 Processing & Preserving of Fruit & Vegetables 2007** (National Statistics, 2008) [available free from the public internet at [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRA-20070/PRA15330\\_20070.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRA-20070/PRA15330_20070.pdf)]

A government report on the sales of various types of prepared fruit and vegetables, in the UK by value and by number of items. Also includes statistics for imports and exports to and from the European Union and the rest of the world. Available free online via any internet-connected computer.

**Product Sales and Trade PRA 15520 Ice Cream 2007** (National Statistics, 2008) [available free from the public internet at [http://www.statistics.gov.uk/downloads/theme\\_commerce/PRA-20070/PRA15520\\_20070.pdf](http://www.statistics.gov.uk/downloads/theme_commerce/PRA-20070/PRA15520_20070.pdf)]

A government report on the sales of various types of ice cream in the UK by value and by number of items. Also includes statistics for imports and exports to and from the European Union and the rest of the world. Available free online via any internet-connected computer.

**Ready Meals: Market Report Plus** (Key Note, 2008) [BUS MKT 338.476645, also available onsite via electronic sources]

This report includes information on market trends, market size, competitor analysis, major companies, brand strategies, SWOT analysis and consumer demographics for the ready meals market. Current issues are discussed and forecasts made.

**Ready Meals in the United Kingdom** (Datamonitor, 2008) [available onsite via electronic sources]

This short and concentrated report includes information on market volume and value by segment, market shares, key drivers of the market, major companies and forecasts. There is also a Five Forces analysis on competition in the market.

**Chilled Processed Food - United Kingdom** (Euromonitor, 2007) [available onsite via electronic sources]

The report describes current trends, market value by sector, market shares, new product developments, and forecasts.

**Frozen Processed Food - United Kingdom** (Euromonitor, 2007) [available onsite via electronic sources]

The report describes current trends, market value by sector, market shares, new product developments, forecasts and distribution modes.

**Future Innovations in Food and Drinks to 2012** (Business Insights, 2007) [available onsite via electronic sources]

This analytical report describes worldwide trends in the food industry, with recommendations for the future. The main current drivers among affluent consumers are said to be health, indulgence, and convenience. Current trends in new products are described in depth.

**Innovation and NPD in Dairy** (Business Insights, 2007) [available onsite via electronic sources]

An analytical report describing current trends and new products in the dairy market, including chilled yoghurt and yoghurt-based desserts. Key market trends are towards healthier, premium, and convenient products.

**Ready Meals - United Kingdom** (Euromonitor, 2007) [available onsite via electronic sources]

The report describes current trends, market value by sector, market shares, new product developments, and forecasts.

**Chilled Ready Meals** (Mintel Food & Drink, May 2006) [BUS MKT 338.476410941]

A report on the chilled ready meal market, including general qualitative trends, market size by price boundary and cuisine, distribution, new products, marketing, consumer behaviour, and predictions until 2011.

**Eating Habits – Sacrificing Quality for Convenience** (Consumer Goods Europe, June 2006) [(P) AL 639 – E(3)]

Article describing convenience foods in general, including market drivers, consumer expenditure, market size by segment, distribution, market shares and major companies.

**The European Chilled Prepared Foods Market** (Leatherhead Foods International, 2006) {BUS MKT 381.4564179094]

This report describes the chilled prepared food market in Europe, including detailed market sizes, product developments, and information on major companies within the market. A SWOT analysis is included. Specific chapters cover ready meals, pizzas, coated food products (fish fingers, breaded chicken etc), pasta products, soups and sauces, salads, and bakery.

**The European Coated Foods Market** (Leatherhead Foods International, 2006) [BUS MKT 338.476649094]

This report describes the European market for coated (battered) prepared food products, mostly chilled or frozen. The information included includes market values, major companies, trends, and consumer attitudes.

**Frozen Desserts** (Mintel Food & Drink, February 2006) [BUS MKT 338.476410941]

A report covering the frozen dessert market. It includes information on general trends and drivers, market size with detailed segmentation, supply structure, new products, distribution, and consumer behaviour and attitudes. Forecasts are included to 2010.

**Frozen Ready Meals** (Mintel Food & Drink, March 2006) [BUS MKT 338.476640941]

A report covering the frozen ready meal market. It includes information on general trends and drivers, market size with detailed segmentation, supply structure, new products, marketing, distribution, and consumer behaviour and attitudes. Forecasts are included to 2010.

**Growth Strategies in Ready Meals** (Business Insights, 2006) [available onsite via electronic sources]

A report describing market sizes, market trends, consumer behaviour and innovations in the ready meal market, with recommendations for the future.

**Innovation in Gourmet and Specialty Food and Drinks** (Business Insights, 2006) [available onsite via electronic sources]

An analytical report describing the current drive to increasing quality and prestige in the food and drink markets. New product trends are described, with predictions and recommendations for the future.

**Next Generation Snack Foods: The International Market for Hot Snacks** (Leatherhead Food International, 2006) [BUS MKT 381.45641539]

A report on the international market for frozen, chilled or ambient hot or heatable snacks, covering market sizes, major companies and product development. Detailed information is given for the USA, Japan, the UK, Germany, France, Australia, Spain and Italy.

**Attitudes Towards Processed Foods** (Mintel Food & Drink, May 2005) {BUS MKT 338.47000941}

This report describes levels of consumption of and consumer attitudes towards processed foods, with consumers subdivided in detail by gender, age, region, social class and other aspects. Forecasts are provided to 2010.

**Frozen & Canned Fruit & Vegetables** (Mintel Food & Drink, June 2005) {BUS MKT 338.476410941}

A report covering the frozen and canned fruit and vegetable market. It includes information on general trends, and drivers, market size with detailed segmentation, supply structure, new products, marketing, distribution, and consumer behaviour and attitudes. Forecasts are included to 2010.

**Growth Opportunities in Convenience Food and Drinks** (Business Insights, 2005) [available onsite via electronic sources]

A report describing consumer behaviour, innovations, and potential opportunities in the convenience food market.

**The Impact of Ready Meals on Eating Out** (Mintel Leisure Intelligence, May 2005) {BUS MKT 642.1021}

This article describes trends in competition between ready meal consumption at home and eating out. Consumer behaviour and opinions are analysed in detail by gender, age, region, social class, and other aspects. Forecasts to 2010 are also included.

**Pasta and Pasta-based Meals** (Mintel Food & Drink, January 2005) [BUS MKT 338/47641]

This report describes the market for fresh, chilled, frozen and dried pasta and pasta meals. It contains information on trends in the market, market size and value by segment, market shares, brief details of major companies, new products, marketing activity, distribution and consumer attitudes. Future predictions are included.

## Journals and Trade Magazines

**Bulletin of the British Frozen Food Federation** (British Frozen Food Federation, monthly)

[(P) HQ 24 – E(16) (Science Level 2)]

Association journal including news on products and equipment as well as association events.

**Campden Quick Frozen Food Specifications** (Campden & Chorleywood Food Research Association Group, intermittent) [(P) HQ 63 – E(3) (Science Level 2)]

International quality specifications for frozen foods.

**Chilled Food Journal** (International Thomson Publishing, monthly) [ZC.9.b.1593 (available to order via Integrated Catalogue)]

Journal covering the chilled food manufacturing industry

**Frozen & Chilled Foods** (DMG Business Media, bi-monthly) [(P) HQ 24 – E(1) (Science Level 2)]

Covers news, products, company profiles, exhibition reports, features covering activity in various sectors of the temperature-controlled foods market

**Ice Cream** (Ice Cream Alliance, monthly) [(P) HR 49 – E(2) (Science Level 2)]

Trade magazine for the ice cream and frozen desserts industry. Lots of useful information on industry news, facts, statistics and recipes. The current issues are available on their website for downloading.

**Prepared Foods** (Gorman, Monthly) [(P) HQ 37 – E(2) (Science Level 2), also available onsite via Business & Industry, Business Source Complete and Factiva]

Covers the US prepared and ready made foods market. Includes an annual food industry source guide featuring the top 200 food companies

**Quick Frozen Foods International** (J.W Williams, monthly) [(P) HQ 25 – E(1) (Science Level 2), also available onsite via Factiva]]

This is a trade magazine for the US market but does have statistical information on the European frozen food consumption rates and US frozen foods imports and exports.

## Internet Sources

### **British Frozen Food Federation**

Trade association for frozen food industry. Useful website for information on technical know how, legislation, statistics, annual awards, and history and industry news.

[www.bfff.co.uk/](http://www.bfff.co.uk/)

### **Chilled Foods Association**

Trade association for chilled food manufacturers. Have a member's directory, technical factsheets, industry news, product development and useful links page

[www.chilledfood.org](http://www.chilledfood.org)

### **Food for Trade**

It's a free marketplace for food manufacturers, exporters, importers, and distributors. They serve as on-line portal for food companies to introduce and advertise themselves in front of potential buyers.

[www.foodsfortrade.com](http://www.foodsfortrade.com)

### **Food Storage and Distribution Federation**

Site of the trade association for the food logistics industry in the UK. Offers news, events, a list of members, and a selection of publications for sale.

[www.fsdf.org.uk](http://www.fsdf.org.uk)

### **The Ice Cream Alliance**

A forum for suppliers, retailers, caterers and manufacturers of ice cream products in the UK. The ICA publishes 'Ice Cream' - industry monthly magazine and organises the annual trade conference, exhibitions, competitions and regional social events. The site includes a detailed links page of ice cream producers and retailers in various regions of the UK who have web sites.

[www.ice-cream.org](http://www.ice-cream.org)

### **International Association of Refrigerated Warehouses**

This organisation provides a worldwide directory of public refrigerated warehouses with rentable capacity, along with news bulletins.

[www.iarw.org](http://www.iarw.org)

### **The National Frozen & Refrigerated Foods Association**

This organisation represents the interest of the frozen and refrigerated foods industry in the USA. This covers retailers, food service operators, manufacturers, sales agents, logistics providers, distributors, and supplies. The website includes a searchable directory and market value and volume statistics on a wide range of chilled and frozen foods in the USA.

[www.nfraweb.org/](http://www.nfraweb.org/)

### **Prepared Foods**

Website for food manufacturers in the USA with industry news, ingredient suppliers directory, technical advice and events calendar

[www.preparedfoods.com](http://www.preparedfoods.com)

### **Ready Meals Info**

Directory for frozen, chilled and ambient ready made meals industry in the UK. This includes manufacturers, suppliers, and wholesalers. Has lots of useful information on the industry such as research, industry news, new product development, web links and a buyer's guide.

[www.readymealsinfo.com](http://www.readymealsinfo.com)

Note: Every effort has been taken to ensure the accuracy of the information contained in this document, however some recently acquired items may since have been added to the collection. Please ask for help at the enquiry desk or check the Business Information Catalogue for more details.



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