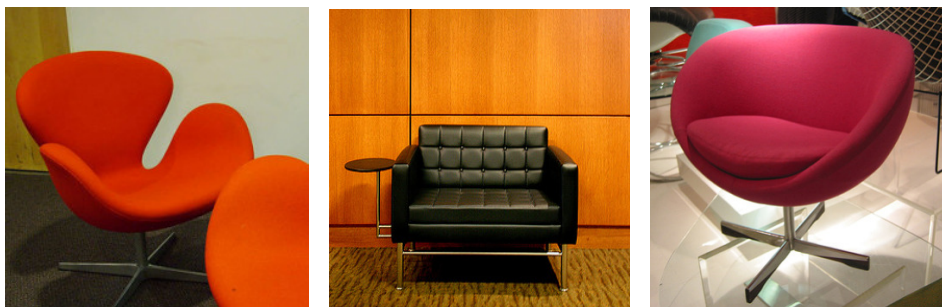


# FURNITURE INDUSTRY GUIDE

Updated 26 March 2009



## Directories

**British Contract Furnishing Association Members' Directory** (Excel Publishing Company Limited, 2009) [(B) DIR 338.7684102941 BUS]

Includes product selector (showcasing products and services offered by BCFA members), members' directory and buyers' guide as well as various articles and features on the industry.

**Blinds & Shutters: Buyers Guide 2009** (Turret Group, 2008) [(B) 690.18202541 DIR]

Reference source for buyers and specifiers of blinds, shutters awning & grilles, finished products, component parts and the machinery used in manufacturing.

**Interior Design Yearbook** (Onecom, 2008) [(B) 729.014797103 DIR]

Interior design yearbook for designers, specifiers, and other interior professionals.

**Directory of Members : Association of Master Upholsterers and Soft Furnishers** (McMillan-Scott, 2006) [(B) DIR 684.1202541 BUS]

Provides A-Z list of members with a regional index and membership contacts.

**UK Contract Furnishing Directory 2005** (Media Pack Limited, 2005) [(B) DIR 651.23 BUS]

Includes product selector section, A-Z list of companies and buyers' guide which is searchable by product category.

## Market Research & Statistics

**Business Ratio Report: Home Furnishing Retailers** (Key Note, 2009) [(B) MKT 381.4574788 BUS]

Includes an overview of the performance of the major UK furniture retailers together with performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

**UK Furniture & Floorcoverings Retailers 2009** (Verdict) [available onsite via electronic sources]

Analyses the UK furniture and floorcoverings retail market in 2007. Looks separately at both the furniture and floorcoverings sectors and at the key factors impacting their performance.

**Business Ratio Report: Shopfitters** (Key Note, 2008) [(B) MKT 338.43690521 BUS]

Provides industry overview including profiles of the top UK companies with performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. Includes a balance sheet and profit and loss account for the industry as a whole.

**Business Ratio Report: Domestic Furniture Manufacturers** (Key Note, 2008) [(B) MKT 338.436841 BUS]

Provides an overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. Also has a balance sheet and profit and loss account for the industry as a whole.

**Business Ratio Report: the Kitchen and Bathroom Furniture and Fittings Industry** (Key Note, 2008) [(B) MKT 338.436433094105 BUS]

Industry overview and profiles of the major companies operating in the sector. Includes performance league tables based on size, profitability, efficiency, liquidity, gearing, employee performance, exports/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

**UK Retail Futures 2011: Furniture & Floorcoverings** (Verdict, 2007) [(B) MKT 381.4568410941 BUS]

Analyzes current trends, plans and upcoming developments in the furniture and floorcoverings sector. Provides an in-depth forecast for the next five years.

**European Furniture Retailing 2007** (Verdict) [(B) MKT 381.456841094 BUS]

Examines the furniture market in the EU25, providing essential statistical information on specialist sales and space productivity in each country, explaining the key trends and analysing the top six furniture retailers.

**Business Ratio Report: the Contract and Office Furniture Industry** (Key Note, 2008) [(B) MKT 338.4365123 BUS]

Gives an overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

**Financial Survey Report: the Furniture Industry [2 Volumes]** (Key Note, 2008) [(B) MKT 338.436841 BUS]

Provides financial information on UK companies. Divided into sections for quoted companies, furniture manufacturer and distribution, furniture retailers and upholsterers and bedding companies. Includes geographical, industrial category, auditors' and alphabetical indexes.

**Office Furniture** (Key Note, 2008) [(B) MKT 381.4564540941 BUS]

Overview of the industry including market definition, market size, competitor analysis, buying behaviour, current issues and profiles of some of the main companies. Also provides a guide to finding further sources.

**Business Ratio Report: the Office Equipment Industry** (Key Note, 2008) [(B) MKT 338.436512 BUS]

Provides overview of the performance of the major UK companies together with league tables based on size, profitability, efficiency, liquidity, gearing, export/sales and growth. There is also a balance sheet and profit and loss account for the industry as a whole.

**UK Furniture and Floorcoverings Retailers 2007** (Verdict) [(B) MKT 381.4568410941 BUS]

Provides analysis of the UK furniture and floorcoverings retail market. Includes profiles of sixteen leading retail chains as well as sections on smaller furniture operators and mail order retailers.

**Shopfitting** (Key Note, 2006) [(B) MKT 338.47690521 BUS]

Analysis of the UK shopfitting market. Includes market size/definition, company profiles, SWOT analysis, consumer buying behaviour and forecasts to 2010.

**Project Home: UK Homewares and Furniture Market: Strategic Industry Study** (Allegra Strategies, 2005) [(B) MKT 381.456450941 BUS]

Report contains market overview, key success factors, product trends and profiles of key players. Also includes analysis of consumer behaviour and a section on property issues.

## Trade Magazines & Newsletters

**Business Equipment Digest** (IMLGroup plc, monthly) [(P) TQ 29 - E(3)]

Includes news, features and articles about developments in office furniture. Most issues include a feature called 'Furniture Focus'.

**Cabinet Maker** (United Business Media Ltd, weekly) [(P) WL 00 - E(9)]

Contains news about the UK furniture industry and articles about particular companies and related topics (two recent examples are pine furniture and leather upholstery).

**Furnishing** (DMG World Media, monthly) [(P) WL 00 - E(20)]

Includes features on particular exhibitions, assessments of stores in London and elsewhere in the UK (using mystery shoppers) as well as articles on different types of furniture (e.g. cabinet furniture) and information about products from abroad.

**Furniture Manufacturer** (Polygon Media Ltd, ten issues a year) [(P) WL 00 - E(3)]

Includes news, a regular section on 'Materials and Components', articles on aspects of furniture design, details of forthcoming exhibitions and features.

**Furniture Production International** (Furniture Production International, monthly) [(P) WL 00 - E(19)]

Claims to offer 'the business solution for furniture design and production'. Includes news and each issue features sections on different aspects of the industry (e.g. drawer/drawer fittings, websites relevant to the industry and British-made machinery).

**Maintenance & Equipment News for Churches and Schools** (Crown Wood Publishing Ltd., quarterly) [(P) WN 80 - E(1)]

Includes advertisements relating to furniture and a few articles.

## Internet Sources

**Antiqueweb**

Lists UK antique dealers and fairs. Searchable by region.

[www.antiqueweb.co.uk](http://www.antiqueweb.co.uk)

**Association of Art and Antique Dealers**

Includes lists of members in the UK and overseas, advice on the care and security of antique furniture and links to related sites.

[www.lapada.org](http://www.lapada.org)

### **Association of Master Upholsterers & Soft Furnishers**

Includes directory of association members and details of professional seminars and training. Also provides consumer advice and a section on the job market.

[www.upholsterers.co.uk](http://www.upholsterers.co.uk)

### **British Antique Dealers' Association**

Includes list of BADA members (mostly UK) who deal in antique furniture.

[www.bada.org](http://www.bada.org)

### **British Antique Furniture Restorers' Association**

Includes list of BAFRA members with contact details.

[www.bafra.org.uk](http://www.bafra.org.uk)

### **British Contract Furnishing Association**

Provides news and reports for the furniture industry. Includes a searchable database of manufacturers.

[www.thebcfa.com](http://www.thebcfa.com)

### **British Furniture Manufacturers (BFM Ltd)**

Website of the largest trade association for furniture manufacturers in the UK. Includes directory which can be searched by style of furniture, materials used, market sectors and target markets.

[www.bfm.org.uk](http://www.bfm.org.uk)

### **The Furniture and Furnishings and Interiors National Training Organisation (FFINTO)**

Sector Skills Council for this industry and is responsible for developing training courses and standards for furniture, furnishings and interior specialists.

[www.ffinto.org](http://www.ffinto.org)

### **Furniture Industry Research Association**

Provides testing and information for furniture designers and manufacturers.

[www.fira.co.uk](http://www.fira.co.uk)

### **Furniture World Market**

Website of Furniture World Magazine. Designed for furniture retailers, the site includes lists of manufacturers with an American and Canadian bias and links to exhibition web sites world-wide.

[www.furninfo.com](http://www.furninfo.com)

### **Interiors Birmingham**

Website promoting the Interiors Birmingham Trade Fair taking place at the NEC Birmingham on 18-21 January 2009.

[www.interiorsbirmingham.com](http://www.interiorsbirmingham.com)

Note: Every effort has been taken to ensure the accuracy of the information contained in this document, however some recently acquired items may since have been added to the collection. Please ask for help at the enquiry desk or check the Business Information Catalogue.



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