

ALCOHOLIC DRINKS INDUSTRY GUIDE

Updated 16 October 2007



Directories

Guide to the Licensing World 2007 (D.J. Publishing) [(B) 346.048]

A comprehensive source for licensing; includes listing of trade shows around the world, licensor, licensees & agents.

Harpers Wine & Spirit Directory 2007 (Harper Trade Journals Ltd) [(B) 663.1029441]

Comprehensive listing of wine and spirit companies in the UK & Ireland with additional listings on brands, service providers to the trade, trade associations and promotion bodies and an international trade directory.

'Licensing World' Trade Directory 2007 (Jemma Publications Ltd, annual) [(B) 663.30294417]

Covers the Irish Republic. Includes a month-by-month summary of the news for the previous year, a drink suppliers index and a list of brand names (including those for ale and lager).

Modern Brewery Age Blue Book – International 2007 (Business Journals Inc) [(B) 663.42]

Guide book to the global brewing industry with listings of brewers by country, importing companies and names of brands imported and trade associations; also has statistics for the US market and a section on products and suppliers.

Modern Brewery Age Blue Book – North American 2007 (Business Journals Inc) [(B) 663.42]

Guide book to the North American brewing industry with listings of US brewers, importing companies, wholesalers & non beer producers and marketers; listings gives details of brands for each company and also has statistical information of the US beer and alcohol market.

Big Red Book 2006/07 (William Reed Publishing) [(B) 647.95029441]

Guide on companies supplying goods and services to the pub industry including drinks brands.

BFBI Directory 2006 (The Brewing Food & Beverage Industry Suppliers Association) [(B) 338.47663].
Handbook listing worldwide suppliers of products & services for the brewing, food & beverage industry.

Brauerei Adressbuch 2006 (Fachverlag Hans Carl) [(B) AA 679]
Address book for the German brewing industry.

The Brewery Manual and Who's Who in the UK Brewing & Scotch Whisky Distilling 2006/07 (PJB Publications) [(B) 338.47663302541]
Comprehensive guide to the UK brewing and scotch whisky industry with details of brewing companies, key figures in the industry, suppliers and trade statistics.

'The Grocer' Directory of Food & Drink Manufacturers & Suppliers 2006 (William Reed Directories, annual) [(B) 380.1456402541]
Gives contact details, turnover and product information for UK companies. Also includes indices for products and brand names.

Brauereien und Malzereien in Europa: Breweries and Maltsters in Europe 2005 (Hoppenstedt Firmeninformationen GmbH. Annual) [(B) 338.7663420254]
Gives statistical information relating to the distribution of breweries together with details of British companies, professional associations and schools/institutes. There is also information about titles produced by the British trade press and a classified list of suppliers. Text is given in English as well as German.

Brewing and Distilling Directory 2005 (Institute and Guild of Brewing) [663.302941]
Guide to the brewing industry with listings of worldwide brewing contacts, contract brewing & packaging service providers, pub groups and distilling companies, there is also a buyers guide to products & services.

The Drinks Business Brands Report 2005 (The Drinks Business Ltd) [(B) 380.14564121]
This publication provides a list of the top ten wine brands, the top ten champagne, spirits & beer brands and also has a listing of alcoholic beverages marketing and promotion agencies.

'The Grocer' Directory of Food & Drink Manufacturers & Suppliers - Europe 2005 (William Reed Directories, annual) [(B) 338.7461300254]
Gives contact details, turnover and product information for European companies. Also includes indices for products and brand names.

Market Research & Statistics

Champagne Report 2007 (The Drinks Business) [(B) 380.1456412224]
Feature articles covering exports, retail and specialty markets for champagne.

Attitudes Towards Alcohol 2006 (Mintel) [(B) 381.4566310941]
Looks at factors influencing the alcohol market and assesses issues of consumer use, health and regulatory environment.

Breweries & The Beer Market 2006 (Key Note) [(B) 338.476633]
Overview of the industry including market definition, market size, competitor analysis, buying behaviour, current issues and profiles of some of the main companies. There is also a guide to further sources.

British Beer & Pub Association Statistical Handbook 2006 (Brewing Publications) [(B) 338.476631094105]

Statistics relating to beer include those concerning the market, brewing materials and financial aspects. There are also figures relating to the drinks industry in general – both in the UK and abroad

Business Ratio Report: Brewers 2006 (Key Note) [(B) 338.436633]

Gives an overview of the industry as well as basic financial information and league table positions for 61 leading breweries. There are also performance league tables based on size, profitability, efficiency, liquidity, gearing, employee productivity and growth rates.

Business Ratio Report: Distillers 2006 (Key Note) [(B) 338.4366350094105]

Gives an overview of the industry as well as basic financial information and league table positions for leading distillers. There are also performance league tables based on size, profitability, efficiency, liquidity, gearing, employee productivity and growth rates.

Business Ratio Report: Wine & Spirit Merchants 2006 (Key Note) [(B) 338.456631]

Gives an overview of the industry as well as basic financial information and league table positions for leading wine and spirit merchants.

Drinks Market 2006 (Key Note) [(B) 338.47663]

This Key Note Market review examines the UK market for alcoholic and non-alcoholic drinks in terms of industry structure, distribution and retailing, consumer profiles and market segmentation.

Financial Survey Report: Brewers, Bottlers and Soft Drinks 2006 (Key Note) [(B) 338.43663094105]

Gives contact and financial details of quoted and unquoted companies. Wholesalers, suppliers to the brewing industry and companies managing public houses are included as well as brewers. There are geographical, industry category, auditor and alphabetical indices.

Financial Survey Report: The Wine and Spirit Industry 2006 (Key Note) [(B) 338.436631]

Includes basic financial information about companies engaged wholly or in part in the brewing industry.

Public Houses 2006 (Key Note) [(B) 338.4764795]

Includes information about beer and brewers in the sections on 'Market Trends', 'Sectors of the Pub Trade' and 'Competitor Analysis'. Some of the statistical and other information about public houses is also relevant.

The Take Home Trade 2006 (Key Note) [(B) 381.4566310941]

Includes information about beer. Covers market definition, market size, competitor analysis, buying behaviour and current issues, and profiles of some of the main companies. There is also a guide to further sources.

Wine 2006 (Key Note) [(B) 338.47663200941]

Report covering market size, trends, importers, market share and current issues in the wine market for the UK.

Drinks Market 2005 (Mintel Special Report) [(B) 338.47641210941]

Detailed survey of drinking trends in the UK, including consumption, market size, distribution, attitudes and target consumers.

Drink Pocket Book 2005 (World Advertising Research Centre) [(B) 338.47663 Enquiry Desk]

Statistical profiles of international drinks industry data.

New Opportunities in Drinking at Home: Capitalizing on at-home alcoholic drinks occasions 2005 (Datamonitor) [(B) 338.476631]

Analysis of consumer trends for drinking at home covering Europe and US markets.

World Drink Trends (World Advertising Research Centre – Pocket Book) [(B) 362.2922 Business Enquiry Desk] Statistical data for world consumption, production, VAT and Excise data.

The Small Business Help section

Pubs, bars and clubs handbook: advice and ideas for running a successful licensed business (formerly the Publican's Handbook), consultant editor Danny Blyth, (Kogan Page, 2003). [Small Business Help Section]

A compact but useful guide offering tips and trends from different contributors in the licensed trade.

Trade Magazines & Newsletters

BDI: Brewing and Distilling International (Brewery Traders' Publications, bi-monthly) [(P) DE 25 – E (12)]

Has news items about the brewing industry as well as regular features on new products/services, people and events. There are also articles – the August–September issue for 2002, for example, has a profile of James Arkell with the sub-title 'helping keep small country brewing alive'. Also covered are such topics as warehousing/distribution, hygiene, filtration/separation, packaging and flavours/ingredients.

Boissons De France (Federation Nationale des Boissons) [(P) HR 77 – F(3)]

French periodical covering the beverage industry for France.

Brauwelt International : English Issue (Fachverlag Hans Carl GmbH, 6 times a year) [(P) DE 25 – E (14)]

Each issue has an international report and most issues have a section entitled 'News of the Sector'. The magazine also carries technical articles on various aspects of beer production and features on new plants.

Brewers' Guardian (PJB Publications Ltd, monthly) [(P) DE 25 – E(14)]

Described on the front cover as 'The International Brewery Industry Magazine' this publication includes news reviews and feature articles relating to particular countries (the October 2002 issue, for example, has an article on Peter Hall, Britain's only organic hop farmer). There are also articles on brewing processes together with book reviews, descriptions of new products/equipment and, in each issue, a classified trade directory.

Brewing and Beverage Industry International (Verlag W. Sachon, quarterly) [(P) AL 75 – E(80)]

Each issue carries a section on world news, articles about different aspects of the brewing process and about particular breweries, details of events and information about allied industries and their products.

Catering & Licensing Review Yearbook (Greer Publications, annual) [(P) HP 53 – E(6)]

Described on the cover as 'the official publication for the Federation of the Retail Licensed trade Northern Ireland' this publication has an industry overview (including reports from managers of the various commercial enterprises), a review of activity within the licensed property market and a feature on training in the hospitality sector.

Club Mirror (Quantum Business Media, monthly) [P.805/501]

Includes news items and feature articles about beer (the July/August issue carries an article entitled 'Cheers to British Brewing' for example).

Drinks File (ERC Group PLC, fortnightly) [(P) HR 77 – E(18)]

The sub-title is 'Global Research and News Analysis'. This publication has international coverage and includes news items plus market and company news on beer. There is also a regular feature on new products.

Drinks International (Reed Business Information Ltd) [(P) HR 77 – E(7)]

Global trends and brand news for all types of alcoholic beverages.

Flavour (Quantum Business Media, monthly) [ZK.9.a.15973]

Described as the 'magazine for bar professionals' this publication includes news about the brewing industry (e.g. about new dispensing methods) and features about beer (issue 14 has, for instance, an article about the North Bar in Leeds which 'specialises in quality beers from around the world'). Issues of the magazine also provide information about training, articles describing the public houses/bars in particular locations and a regular feature on 'new venues'.

Grape Press [(P) DY 79 (G1) E(6)]

UK Vineyards Association industry periodical.

Journal of the Institute of Brewing (Institute & Guild of Brewing, quarterly) [(P) DE 25 – E(7)]

An international journal publishing high-quality scientific papers reporting significant recent research. Acceptable reference areas include those relating to the brewing and fermentation industries, their raw materials and by-products'. Each issue also has a section on 'Items of Interest' which includes abstracts of articles in other journals and information about events.

Licensed Trade (McMillan-Scott, annual) [(P) DE04 – E(16)]

Includes articles on various aspects of the British pub and a directory covering breweries and their products and manufacturers/suppliers.

OLN: Off Licence News (William Reed Publishing Ltd, fortnightly) [(P) AL 934-E(1)]

The below-title description is 'the voice of drinks retailing'. The magazine includes news relating to the brewing industry, features on beer (for example, there is one in the issue for September 6th, 2002 on Refresh UK), articles on particular public houses and off-licences and the regular 'Brands Bulletin' ('a look at all the latest launches, campaigns and promotions')

Pub Business (Dewery Boyes Ltd, monthly – controlled circulation) [(P) DE 04 – E(11)]

Includes news articles (the September 2002 issue has ones on small brewers and cask ales) and features on individual types of drink and particular pubs.

Publican (Quantum Business Media, weekly) [7012.201750 DSC]

Has news items and features relating to the brewing industry. There is also coverage of new products and brands as well as details of property for sale and job adverts. It provides information for brewers as well as for pub landlords, managers of bars and pubs and suppliers to the trade.

www.thepublican.com

Wine International (Quest Magazines and Events) [(P) DE 14 E (6)]

News and reviews for the global wine industry.

Wine and Spirit International (Wilmington Publishing Ltd) [(P) DE 04 – E(3)]

News for commercial wine and spirit makers, importers-exporters and retailers.

Internet Sources

[Beermad](#)

Has international coverage and includes links to websites for breweries, pubs., pub guides, beer

festivals and online retailers. It is also possible to search the site for particular types of real ale.
<http://www.beermad.org.uk/>

[Brewing, Food & Beverage Industry Suppliers' Association](#)

Gives addresses of relevant associations, describes the various services available from the BFBI and provides an events calendar. There is also a bulletin board where questions can be posted. Some of the information on the site is accessible only by members of the Association (contact details for membership are given).
<http://www.bfbi.org.uk/>

[British Beer and Pub Association](#) (formerly the Brewers and Licensed Retailers Association)

Includes information about the history and different types of beer, brewing/sales/export statistics (for the UK and the rest of Europe), UK beer exporters, the brewing process and visits to breweries. There are also links to web sites covering 'Careers in Brewing and Licensed Retailing' and relevant press releases.
<http://www.beerandpub.com/>

[CAMRA \(Campaign for Real Ale\)](#) Includes news, information about real ale, details of campaigns and listings of beer festivals. There are also descriptions of pubs which serve real ale and have historic interiors.
<http://www.camra.org.uk/>

[Cask Marque](#)

Gives details of the 2,458 pubs which display the Cask Marque sign as an assurance that they supply quality cask beer. Also included are guidelines for serving beer, an events diary and the text of a series of regional guides.
<http://www.cask-marque.co.uk/>

[Gin and Vodka Association](#)

Trade association representing the UK's gin and vodka industry. Non-profit and non-trading their remit is to promote the image of UK produced gin and vodka at home and overseas.
<http://www.ginvodka.org/>

[Great British Beer](#)

This is the 'web directory of British beer and brewing'. There are 3 searchable databases - 'Brewery and Beer Information', 'Companies Providing Beer Related Services and Allied Trades' and 'Home Brew Shops and Suppliers'. Each database entry contains contact information and product names.
<http://www.greatbritishbeer.co.uk/>

[Independent Family Brewers of Britain](#)

As well as giving statistics relating to the Independent Family Brewers of Britain organisation and to the British beer market this site provides links to members' websites and to the latest news stories.
<http://www.familybrewers.co.uk/>

[Institute & Guild of Brewing](#)

Includes information about the training and examinations provided by the Guild (links to articles about training are included), news about malt and barley and a link to the catalogue of the National Brewing Library at Oxford Brookes University.
<http://www.igb.org.uk/title.asp>

[Just Drinks](#)

Online portal for beverage industry professionals around the world.
<http://www.just-drinks.com/>

[Maltsters' Association of Great Britain](#)

Includes information about the UK malting industry (including exports), a list of members of the Association, a description of how malt is made, links to articles discussing food safety aspects and a map showing malting sites in the UK.

<http://www.ukmalt.com/index.asp>

[Cider UK](#)

Association that promotes the interests and good practice of cider producers in the UK.

<http://www.cideruk.com/index.htm>

[The Publican](#) This is a trade web site for the UK pub industry. It includes a directory of suppliers which can be searched by company name or by using structured subject headings amongst which 'beer (ales and stouts)' and 'beer line cleaning' are included. There is also a brands directory (for example, 96 types of bottled lager are listed) and details of the contents of the 'special reports' published by 'The Publican'.

<http://www.thepublican.com/>

[Send A Friend A Beer](#) This site is much more comprehensive and serious than the title suggests. Searches can be done for particular types of beer, bars and related places in specific locations and information about home brewing. There is also a 'knowledge page' which gives the history of beer and a detailed description of the brewing process.

<http://www.sendafriendabeer.com/b.asp>

[Society of Independent Brewers \(SIBA\)](#) Sets out to be a 'web resource for brewers, retailers and drinkers'. It covers news, information about awards/competitions/events, details of SIBA campaigns (including Kegwatch) and links to breweries which are SIBA members.

<http://www.siba.co.uk/>

[Wine and Spirit Association](#) UK trade association representing the whole wine and spirit industry including producers, importers and wholesalers.

<http://www.wsta.co.uk/>

Note: Every effort has been to ensure the accuracy of the information contained in this document, however some recently acquired items may since have been added to the collection. Please ask for help at the enquiry desk or check the Business Information Catalogue for more details